

Chart 2

GM WWP EQUAL PARTNER/MINORITY PROGRAM

Company: NU TECH Plastics Engineering, Inc.

Date: 3/30/98

Manufacturing Location: Grand Blanc, Michigan

Supplier Contact: Mr. John Mailey

Phone Number 810-603-2498

Mentor: Mr. Ray Campbell

Driver: Mr. Ken Szymczak

Supplier Dev. Engineer:

Commodity Description: Injection Molded Plastic Parts

Creativity Team: Black Plastics

Business Plan Reviewed: X Yes Dated: 12/31/97 No
Last Mentor (ED) Site Visit: February 3, 1998

MAIN GM ACTIONS ALREADY TAKEN

1. Assisted with acquisition of four 1500 Ton Molders from GM
2. Provided resin through Delphi's purchasing program
3. Helped recruit retired GM manufacturing manager to be Materials Mgr
4. Provided PICOS Team to assist plant lay-out
5. Supported accounts recievable by providing electronic funds transfer
- 6.
- 7.

Mentor's Revenue & Opportunity Forecast

(\$ Millions) Calendar Year	1998	1999	2000	2001	2002
Supplier's Total Revenue Fcst.	12.0	20.0	30.0	50.0	75.0
GM Portion of Forecast (tier I)	8.5	16.0	20.0	30.0	50.0
Actual GM contracts awarded	10.8	14.0	16.0	16.0	16.0
Other potential GM business	8.7	10.5	10.5	10.5	10.5

Detail of Potential Business

1. Additional Reservoir Resource	2.0	3.8	4.5	6.0	6.0
2. GM Powertrain	0.5	2.0	3.0	4.0	5.0
3. Delphi/Delco		0.5	1.5	3.0	6.0
4. Delphi Chassis		0.5	1.0	2.0	3.0
5. Delphi E Battery		0.5	0.8	1.0	1.5

Tier II Sponsored Marriages

Tier I Supplier Program

Total Tier II

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NU TECH Plastics Engineering, Inc.

FINANCIAL PERFORMANCE COMPARISONS

	Qtr/Yr 1/97	Qtr/Yr 2/97	Qtr/Yr 3/97	Qtr/Yr 4/97	Memo: Industry
Current Ratio	.76	.91	.82	.85	1.8
A/R Days Outstanding	49	68	41	60	N/A
A/P Days Outstanding	78	92	72	90	N/A
Debt/Tangible Net Worth	8.4	28.6	22.3	59.4	1.3
Quarterly Profit Before Taxes (000's)	160	141	79	91	N/A
Machine Utilization (location)	17%	22%	38%	47%	N/A
Capital Expenditures (000's)	1	115	55	142	N/A
Quarterly Margins %:					
Gross Profit	3.3%	3.9%	5.4%	7.5%	21.8%
Operating Expenses	16.4%	7.6%	8.5%	10.2%	15.5%
Operating Profit	-13.1%	-3.7%	-3.1%	-2.7%	6.3%
All Other Expense	-	-	-	-	1.6%
Profit Before Tax	-13.1%	-3.7%	-3.1%	-2.7%	4.7%

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